



Results for the Third Quarter of the Fiscal Year Ending March 31, 2015

February 3, 2015
Nihon Unisys, Ltd.

Consolidated Performance Results

Although net sales were dented by a decrease in product sales, operating income increased based on an increase in the profit of services business.

(Unit: Billion Yen)

	Q3 (Apr-Dec)		Changes	
	FY March 2015	FY March 2014		
Net Sales	180.0	190.6	-10.7	-5.6%
Operating Income	4.6	2.7	+1.9	+69.0%
Net Sales	3.9	1.7	+2.3	+132.9%
Orders	173.4	207.8	-34.5	-16.6%
Order Backlogs	209.3	206.0	+3.3	+1.6%

<Key Points of Q3>

■ Net Sales

Net sales decreased due to a decrease in product sales.

■ Operating Income

Operating income increased due to improved profits of services business.

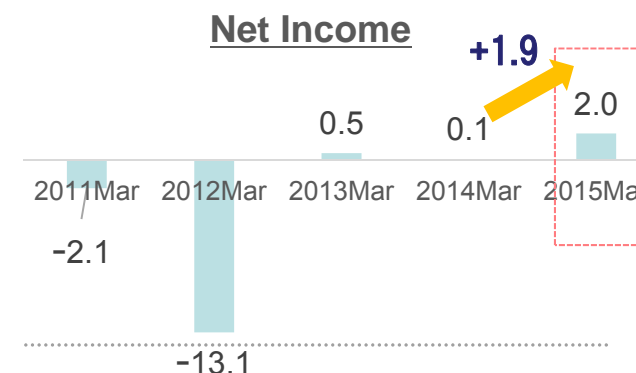
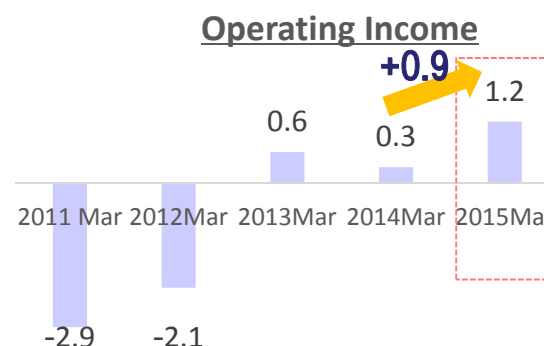
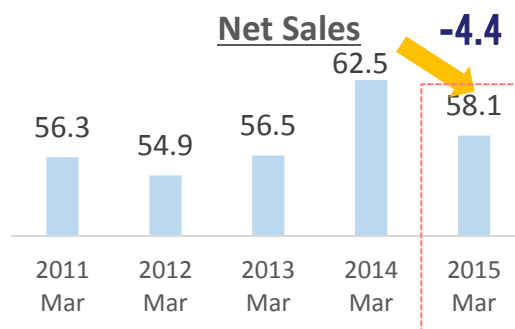
■ Net Income

Gain on sales of securities contributed to an increase in net income.

■ Orders and Order Backlogs

Orders decreased and order backlogs increased due to the impacts of a long-term large order awarded in Q3 of FY March 2014.

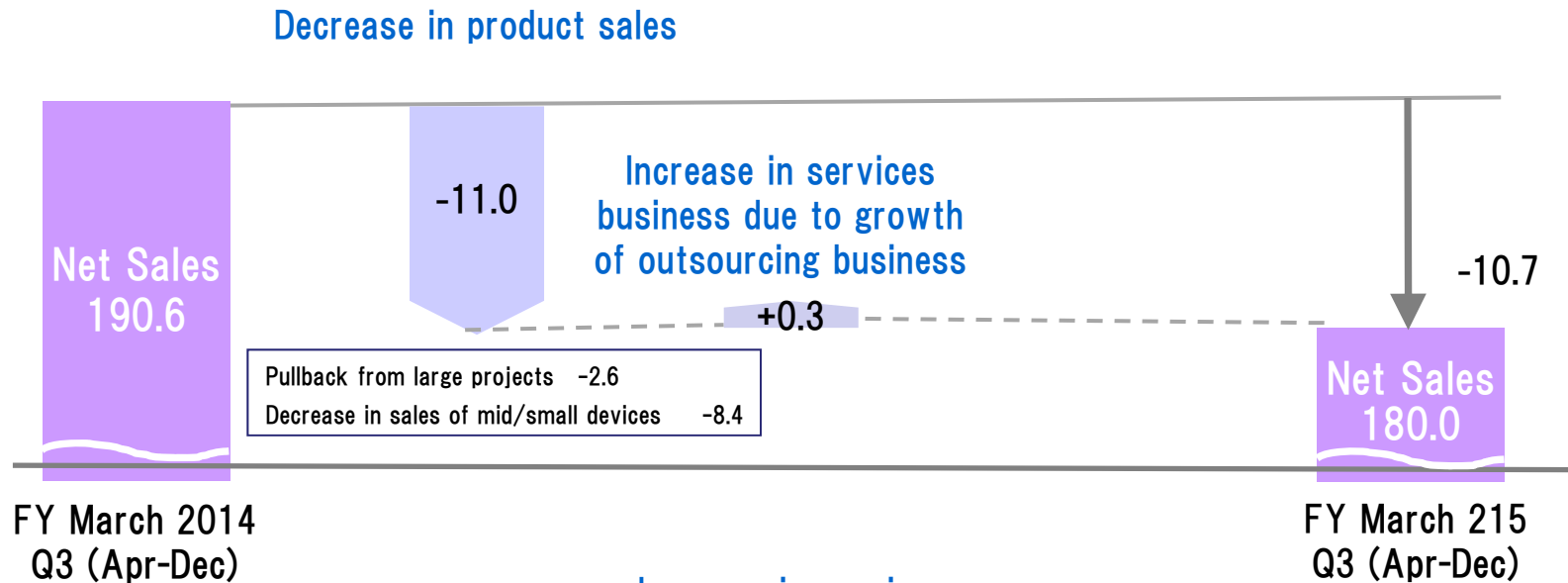
【Reference】 Results of Q3 (Oct-Dec) (Unit: Billion Yen)



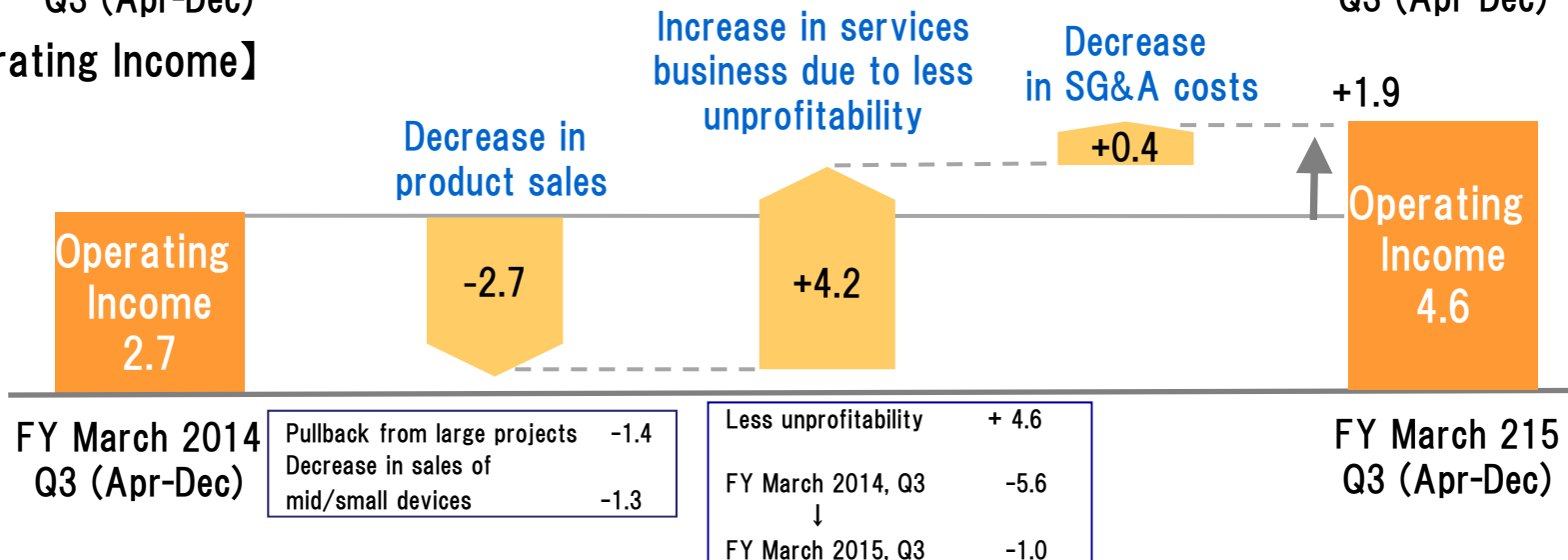
Varying Factors for Sales and Operating Income

(Unit: Billion Yen) (Changes from FY March 2014, Q3)

【Net Sales】



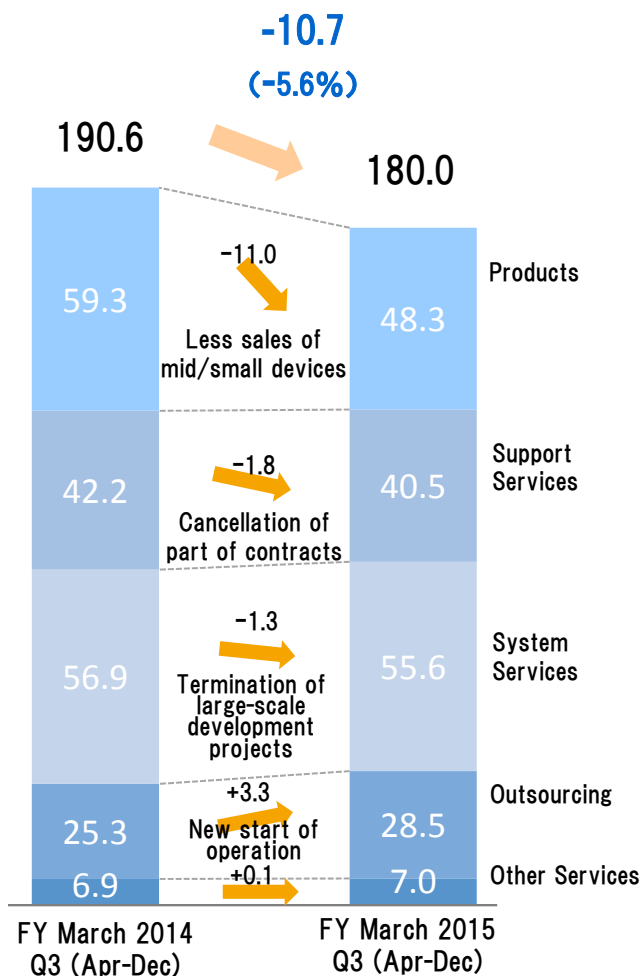
【Operating Income】



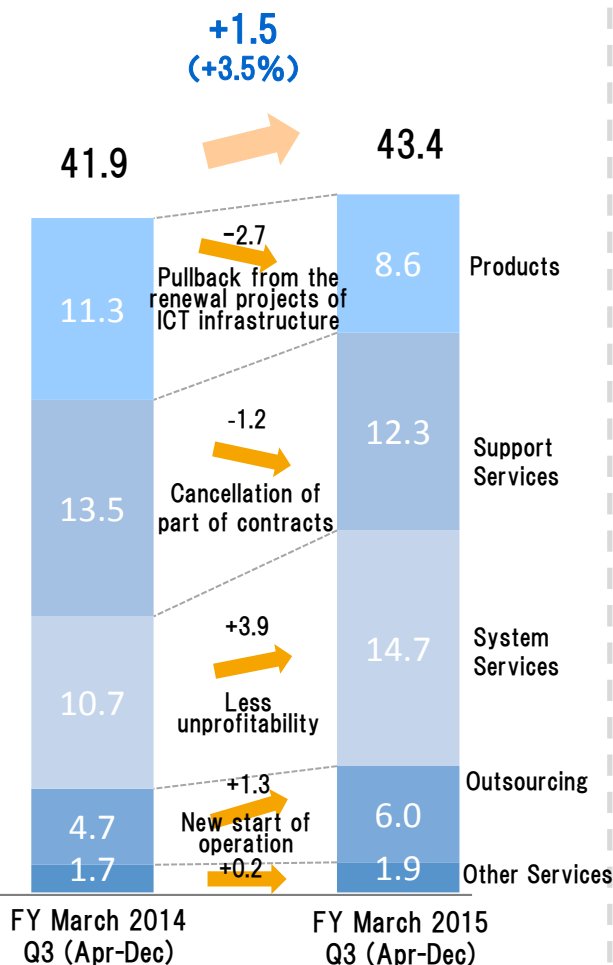
Net Sales and Gross Profit by Segment

(Unit: Billion Yen)

Net Sales

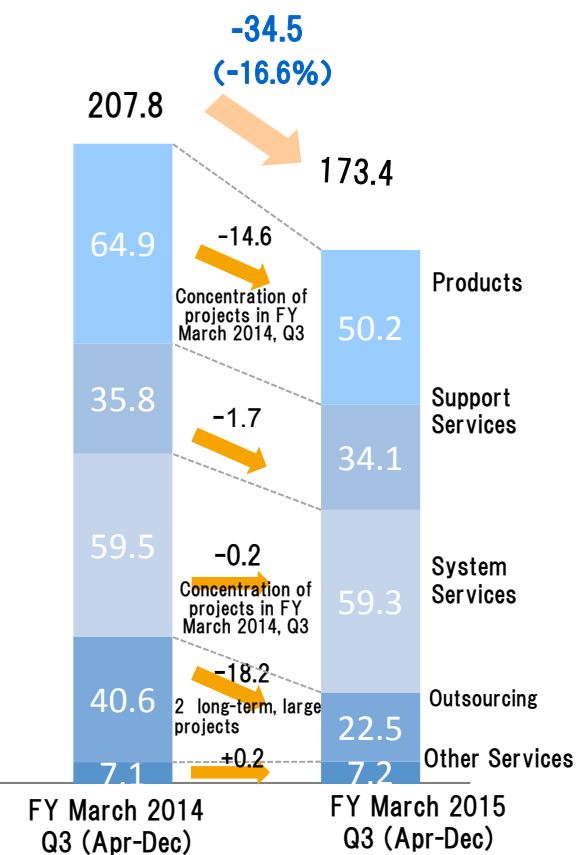


Gross Profit



【Reference】

Orders



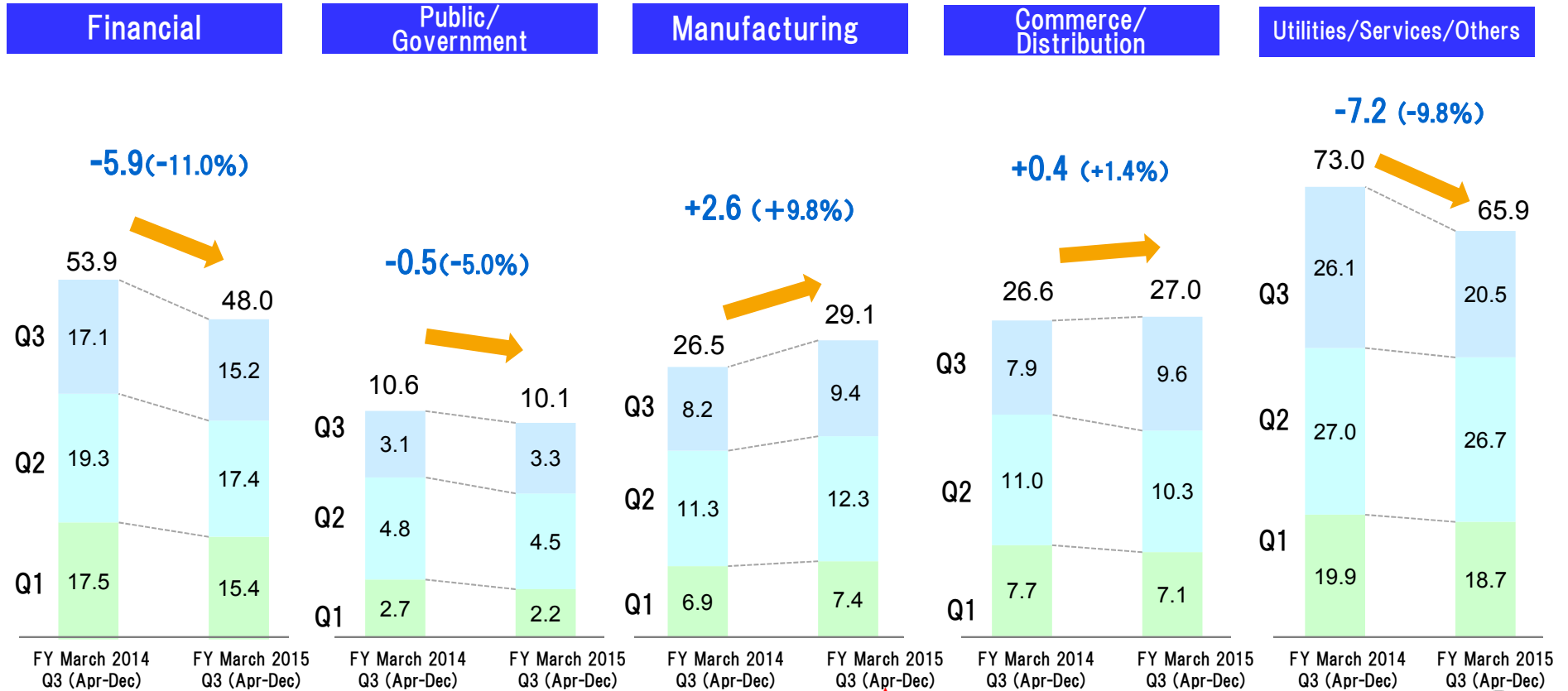
(The value in brackets represents the change rate.)

(The value in brackets represents the change rate in gross margin.)

(The value in brackets represents the change rate.)

Net Sales by Market

(Unit: Billion Yen)



(Financial)
 Busy with many projects
 Large renewal projects of ICT infrastructure were posted in the previous fiscal year.

(Public/Government)
 A large development project finished.
 Project risks were cautiously examined before bidding.

(Manufacturing)
 There are signs that investment has been resumed in the food industry and others as well as in the auto industry.

(Commerce/Distribution)
 Busy distribution market
 Projects increased due to a reorganization of the retail companies.

(Utilities/Services/Others)
 Less sales of products for the telecommunication industry.
 Busy with projects due to retail electricity liberalization.

Performance Forecast

The full-year net sales forecast has been changed to ¥275 billion since they were publicly announced on November 5, 2014.

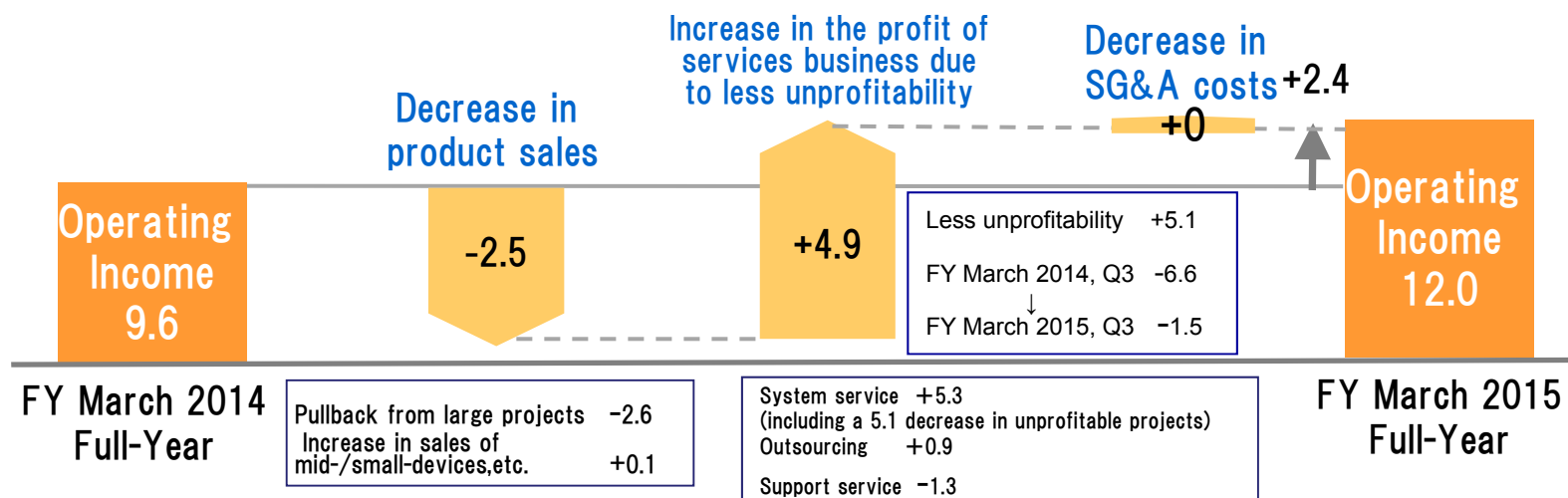
The full-year forecasts of operating income and net income have not been revised.

(Unit: Billion Yen)

	FY March 2015 Full-Year Forecast	FY March 2014 Full-Year Actual	Changes	Full-Year Forecast (announced on November 5)	Variance
Net Sales	275.0	282.7	-7.7 (-2.7%)	285.0	-10.0
Operation Income	12.0	9.6	+2.4 (+25.3%)	12.0	0
Net Income	7.5	6.3	+1.2 (+18.9%)	7.5	0

【Changes in Operating Income】

(Unit: Billion Yen)



Progress of the Mid-term Management Plan (2012→2014)

Free Cash Flow

(Unit: Billion Yen)

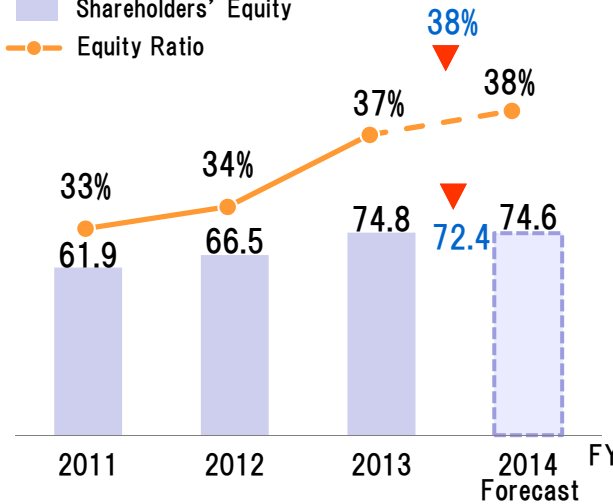
- ▼ FY March 2015, Q3 Actual
- ▽ FY March 2014, Q3 Actual



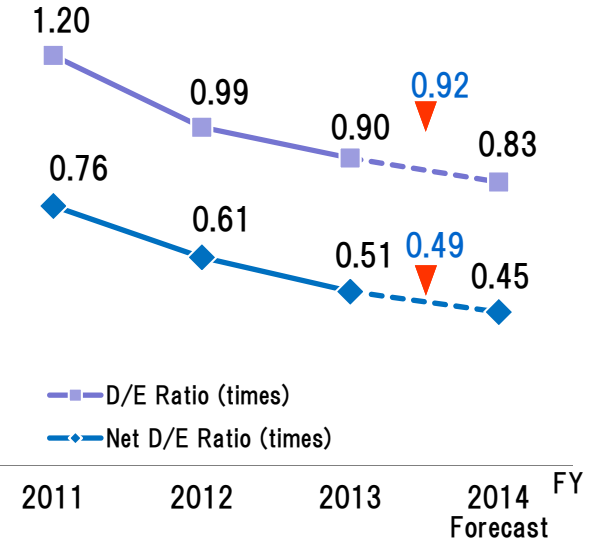
Shareholders' Equity

(Unit: Billion Yen)

- Shareholders' Equity
- Equity Ratio



D/E Ratio

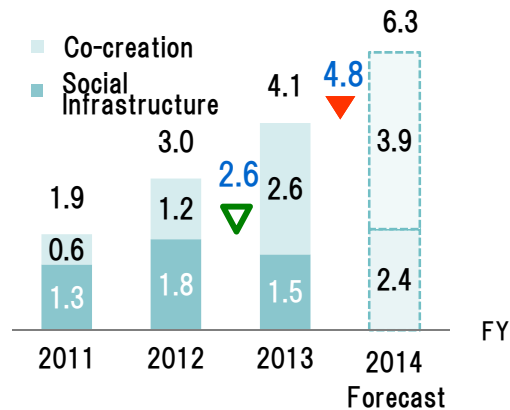


[Reference]

Sales of New Businesses

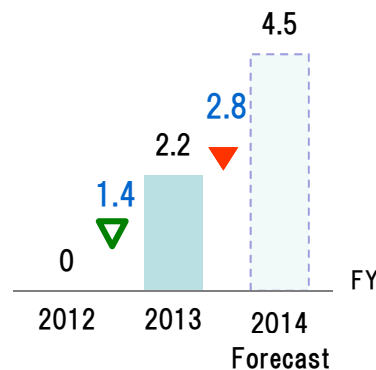
(Unit: Billion Yen)

- Co-creation
- Social Infrastructure



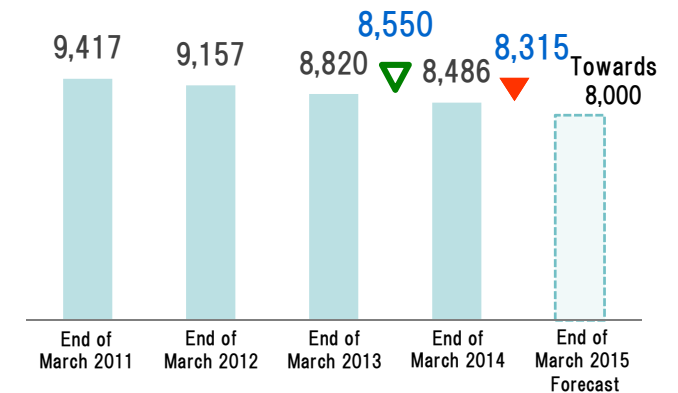
Sales from the Cooperative Businesses with DNP

(Unit: Billion Yen)



Number of Employees

(Unit: Person)



U & U

Users & Unisys

(Note)

Forecasts in this document rely on judgments and assumptions based on information available at present, and are subject to changes in risks, uncertainties, economy and other factors that could cause actual results to be different from expectations. Thus, the certainty of these forecasts is not guaranteed by our Group.

Also, the information is subject to change without prior notice in future.

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