

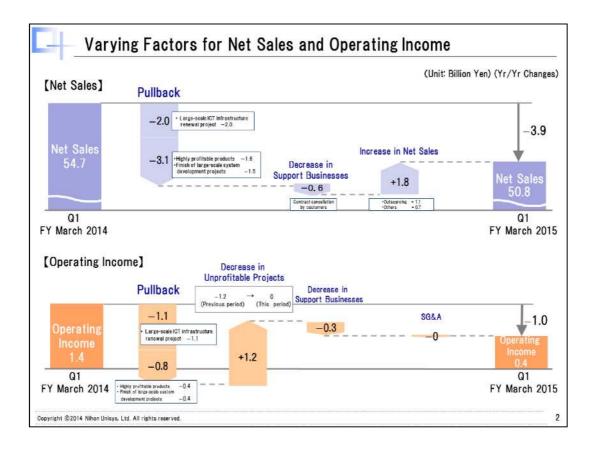
My name is Mukai.

Let me summarize the performance result of Q1 of the fiscal year ending March 2015. Please look at page 1 of the Summary.

Net sales, operating income and net income decreased due to a pullback from large-scale projects in the same period of the previous fiscal year. However, net income made a landing at a similar level to the previous period, attributable to a decrease in the loss on valuation of investment securities. Net sales were ¥50.8 billion, down by ¥3.9 billion on a year-on-year basis. Operating income was ¥0.4 billion, down by ¥1.0 billion on a year-on-year basis. Net income was ¥0.4 billion on a par with the corresponding period of the previous fiscal year.

Orders were ¥49.5 billion, down by ¥10.5 billion from the same period of the previous fiscal year, due to the fact that the previous period was full of large-scale projects. However, our financial section and other sections were busy with activities for making proposals. They have been making steady efforts towards new orders. Order backlogs were ¥214.6 billion, up by ¥20.5 billion, ascribable to long-term large-scale projects having been posted in the previous period.

The bottom 5-year chart shows that net sales and net income were at significantly high levels in Q1 of the last two years when there were many large-scale projects. The Q1 results seem to be pointed towards the first half and full year forecasts, although they were impacted by the pullback as expected.



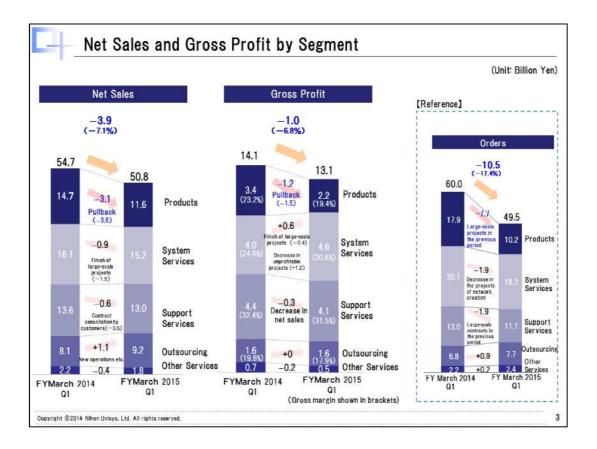
Please look at page 2.

Let me explain about the varying factors of net sales and operating income, compared to the corresponding period of the previous fiscal year.

Net sales were impacted by a ¥5.1 billion pullback from large-scale projects in the previous period. However, the continued strength of outsourcing business kept net sales from decreasing more than ¥3.9 billion.

Operating income was impacted by a  $\pm$ 1.9 billion pullback. However, a  $\pm$ 1.2 billion decrease in unprofitable projects saved operating income from decreasing more than  $\pm$ 1.0 billion.

New unprofitable projects did not occur in the quarter under review. Allowances had been already recorded in the previous period for expected losses from the unprofitable development projects of the previous period. The developments have been progressing almost on schedule.



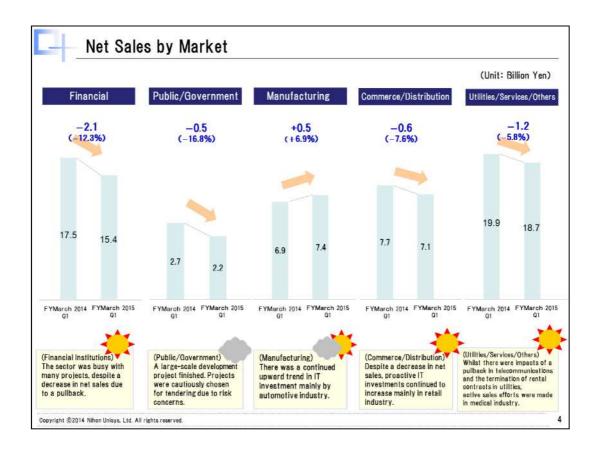
Let me talk about the net sales and gross profit by segment. Please look at page 3.

Net sales and gross profit both decreased for products, due to significant impacts of a pullback. However, if the impacts were excluded from consideration, an increase in net sales and gross profit as well as an improved gross margin would be recorded.

A decrease in net sales of system services was recorded, attributable to the impacts of the finish of large-scale development projects of the previous period. However, an increase in gross profit was eventually recorded, as a result of a decrease in unprofitable projects.

A decrease in net sales and gross profit of support services was recorded, mainly due to a few cancellations by customers.

The net sales of outsourcing increased, on the basis that BankVision for regional banks started to serve Suruga Bank in January. However, gross profit was at the same level as of the same period of the previous fiscal year, partly ascribable to the finish of highly profitable projects.

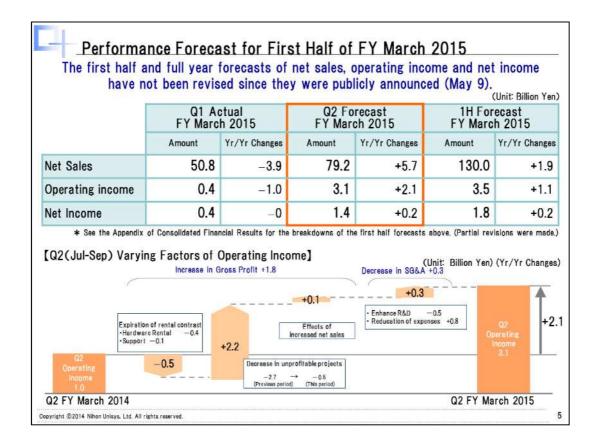


Let me describe about the net sales situations by market. Please look at page 4.

Financial institutions and utilities/services/others were impacted by a pullback from many large-scale projects in the previous term. However, the market environments have been favorable to actual businesses.

A significant pullback impacted our financial businesses. However, if it were excluded, a 7% increase in net sales would be recorded for this sector.

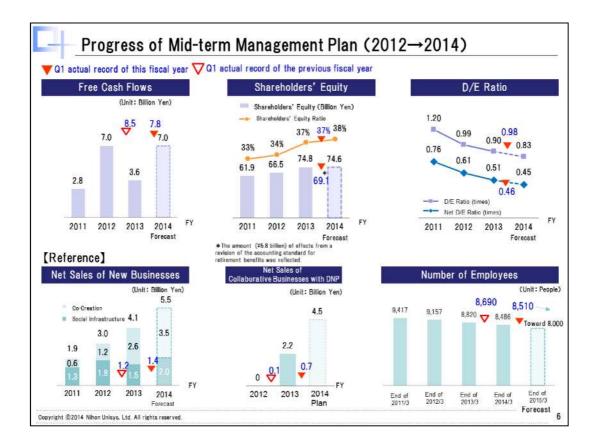
Public/government businesses have continued to decrease due to the cautious examinations of project risks before tendering.



Let me brief on the performance forecast of page 5.

The first half and full year forecasts of net sales, operating income and net income have not been revised since they were publicly announced on May 9, 2014.

Operating income of Q2 will be impacted by terminations of rental contracts. However, a significant decrease in unprofitable projects is expected. Thus, a ¥2.1 billion increase in operating income is forecasted on a year-over-year basis. The breakdown information of the first half forecasts is given in the Appendix of Consolidated Financial Results.



Lastly, let me brief on the progress status of Mid-Term Management Plan (2012 2014) of page 6.

Our efforts for strengthening the financial standings have paid off, as evidenced in  $\pm$ 7.8 billion free cash flow, 37% shareholders' equity ratio and a 0.46 times net D/E ratio.

This concludes my briefing of the performance results of the first quarter of the fiscal year ending March 2015.

