Summary of Financial Results for the First Quarter of the Fiscal Year Ending March 2014

> July 31, 2013 Nihon Unisys, Ltd.

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Consolidated Performance

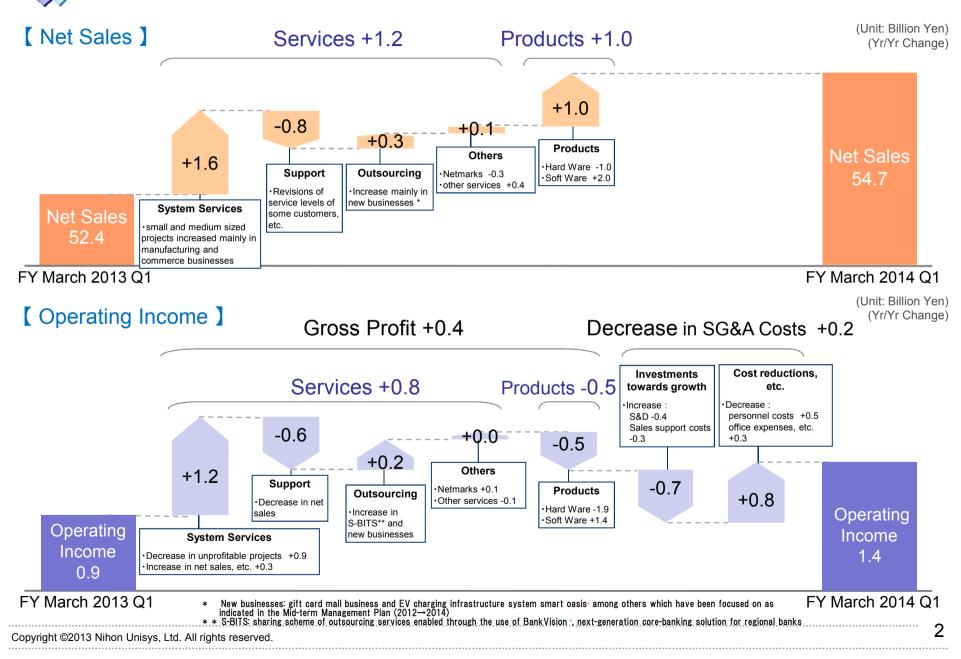
Net sales and income got off to a good start in Q1.

	FY March 2014 Q1		Yr/Yr Change		(Billion Yen)	
	Amount	vs Net Sales	Amount	%	Key Factors for Change	
Net Sales	54.7	-	+2.3	+4.3%	Net Sales Despite the pullback* from a large- scale project of the same period of the previous fiscal year, hardware sales	
Gross Profit	14.1	25.8%	+0.4	+2.6%	increased as driven by system service and software.	
SG&A Expenses	12.7	23.2%	-0.2	-1.2%	Operating Income Operating income significantly increased, attributable to an improved	
Operating Income	1.4	2.6%	+0.5	+55.8%	profitability of service business and the effects of cost reduction efforts.	
Ordinary Income	1.6	3.0%	+0.5	+49.4%	Net income increased only slightly, partly due to extraordinary loss that included loss on valuation of	
Net Income	0.4	0.8%	+0.1	+29.0%	investment securities.	

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(*) Please note that the 'pullback from a large-scale project of the same period of the previous fiscal year' is hereinafter referred to as the 'pullback' in this document, unless otherwise stated.

Varying Factors of Net Sales and Operating Income





Net Sales by Market

A decrease in the sales to public and government was made up for mainly by those of financial institutions, commerce and services.

(Billion Yen)

	FY March 2014 Q1Net SalesYr/Yr Change		Statuses of Markets		
Financial Institutions	17.5	+3.0%	Q1 sales outweighed the pullback from the large-scale project of ICT infrastructure renewal. Sales for large financial institutions and regional financial institutions continue to be strong.		
Public/ Government	2.7	-28.8%	Large-scale development projects gradually passed a peak. Although projects of re-creating a system through the use of open system increase, we face an uphill battle due to fiercer competitions.		
Manufacturing	6.9	-3.3%	Sales were slightly weak at the start of Q1. Inquiries tend to increase against the backdrop that the IT investments by companies were on a track of recovery.		
Commerce	7.7	+22.0%	Sales for retail industry are strong. Despite fierce price competitions, projects tend to increase.		
Utilities/Services /Others	19.9	+9.3%	Telecom sales also continued to be strong at the start. An expansion of our businesses in new domains is being aimed at, in defiance of the pullback.		



Orders and Order Backlogs

Orders and order backlogs of system services increased strongly, despite the impact of pullback. (Billion Yen)

		FY March 2014 Q1				Remarks	
		Orders	Yr/Yr Change	Order Backlogs	Yr/Yr Change		
Total		60.0	-3.7	194.1	-15.4	Orders were outweighed by the pullback from a long-term contract of software business (worth 6.8 billon yen).	
Breakdown							
	System Services	18.5	+1.7	27.7	+2.6	Projects mainly in the businesses of manufacturing and commerce increased.	
	Support Services	11.0	-0.3	40.6	+2.5	Although orders have slightly decreased, order backlogs increased.	
	Outsourcing	6.8	+0.1	86.7	-16.7	There were no long-term, large-scale projects. Order backlogs decreased in accordance with sales.	
	Netmarks Services	5.3	-1.0	9.1	+0.4	On one hand, inquiries increased. On the other, some large-scale projects were postponed.	
	Other Services	2.2	-0.1	4.1	-0.4	-	
Services		43.8	+0.4	179.8	-11.6	-	
	Software	7.6	-2.2	18.9	+1.5	Orders were impacted by the pullback of the long-term contract.	
	Hardware	8.7	-2.0	7.0	-5.3	Orders and order backlogs were impacted by the pullback of the large-scale project of ICT infrastructure renewal.	
F	roducts	16.2	-4.1	29.6	-3.8	-	
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The performance forecast as announced on May 9, 2013 has not been revised.

(Billion Yen)

	1 st Half Forecast		2 nd Half Forecast		Full Year Forecast	
	Amount	Yr/Yr Change	Amount	Yr/Yr Change	Amount	Yr/Yr Change
Net Sales	120.0	-3.7%	155.0	+7.2%	275.0	+2.2%
Operating Income	2.5	-41.3%	9.5	+134.4%	12.0	+44.4%
Ordinary Income	2.3	-47.4%	9.0	+128.4%	11.3	+35.9%
Net Income	1.4	(Turnaround)	5.6	+48.0%	7.0	+459.6%
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	Q1		Q2			
	Actual		Fore	cast		
	Amount	Yr/Yr Change	Amount	Yr/Yr Change		
Net Sales	54.7	+4.3%	65.3	-9.5%		
Operating Income	1.4	+55.8%	1.1	-67.5%		
Ordinary Income	1.6	+49.4%	0.7	-79.4%		
Net Income	0.4	+29.0%	1.0	(Turnaround)		

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Cash Flows and Balance Sheet

Efforts to improve financial strength have been steadily effective.

(Billion Yen)

	FY Marc Q1 Ac		FY March 2014 Full Year Forecast		
	Amount	Yr/Yr Change	Amount	Yr/Yr Change	
Net Cash Provided by Operating Activities	10.6	-3.0	18.0	-0.4	
Net Cash Provided by Investing Activities	-2.0	1.0	-10.0	+1.4	
Free Cash Flows	8.5	-2.1	8.0	+1.0	
	End of FY M Q1 Ac		End of FY March 2014 Forecast *		
	Amount	Yr/Yr Change	Amount	Yr/Yr Change	
Total Asset	187.9	-9.9	208.3	+10.5	
Liabilities	119.4	-10.5	137.7	+7.8	
Net Asset	68.5	+0.6	70.7	+2.7	
*Shareholders' Equity	67.1 +0.6		69.3 +2.8		
Net Interest-bearing Debt	32.8	-8.1	34.4	-6.4	
Shareholders' Equity Ratio	35.7%	+2.1pt	33.3%	-0.3pt	
Net Debt/Equity Ratio	0.49 times	Improvement of 0.13pt	0.50 times	Improvement of 0.12pt	

Net Interest-bearing Debt = Interest-bearing Debt - Cash and Deposits

*** The estimated amount (3.0 billion yen) of impacts of the one-time recording of unrecognized pension liability attributable to a change in accounting standards has been reflected.

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Note:

Forecasts in this document rely on judgments and assumptions based on information available at present, and are subject to changes in risks, uncertainties, economy and other factors that could cause actual results to be different from expectations. Thus, the certainty of these forecasts is not guaranteed by our Group.

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