

Fiscal Year Ended March 2011

Summary of Earnings Report

May 10, 2011

Nihon Unisys, Ltd.
Representative Director, Superior Senior Corporate Officer
Ryuji Tatsuno

Consolidated Business Results of FY March 2011

(100 million yen)

	FY March 2010		FY March 2011		Change	
	Amount	vs Net Sales	Amount	vs Net Sales	Amount	Percentage
Net Sales	2,711	-	2,530	-	-181	-6.7%
Gross Profit	689	25.4%	659	26.0%	-30	-4.4%
SG&A Expenses	618	22.8%	594	23.5%	-25	-4.0%
Operating Income	71	2.6%	65	2.6%	-6	-8.1%
Ordinary Income	69	2.6%	58	2.3%	-11	-15.7%
Net Income	36	1.3%	26	1.0%	-11	-29.0%
Orders (Orders for outsourcing)	2,717	-	2,508	-	-208	-7.7%
	(431)		(358)		(-72)	(-16.8%)

(Note) Figures of the unit of 100 million yen are rounded.

Breakdown of Operating Income for FY March 2011

(100 million yen)

	FY March 2010			FY March 2011			Change		
	Net Sales	Gross Profit	Gross Margin	Net Sales	Gross Profit	Gross Margin	Net Sales	Gross Profit	Gross Margin
Services	2,045	491	24.0%	1,914	477	24.9%	-131	-14	+0.9pt
Software	281	90	32.0%	268	92	34.4%	-13	+2	+2.4pt
Hardware	384	108	28.0%	348	90	25.7%	-36	-18	-2.3pt
Total	2,711	689	25.4%	2,530	659	26.0%	-181	-30	+0.6pt
SG&A Expenses		618			594			-25	
Operating Income		71			65			-6	

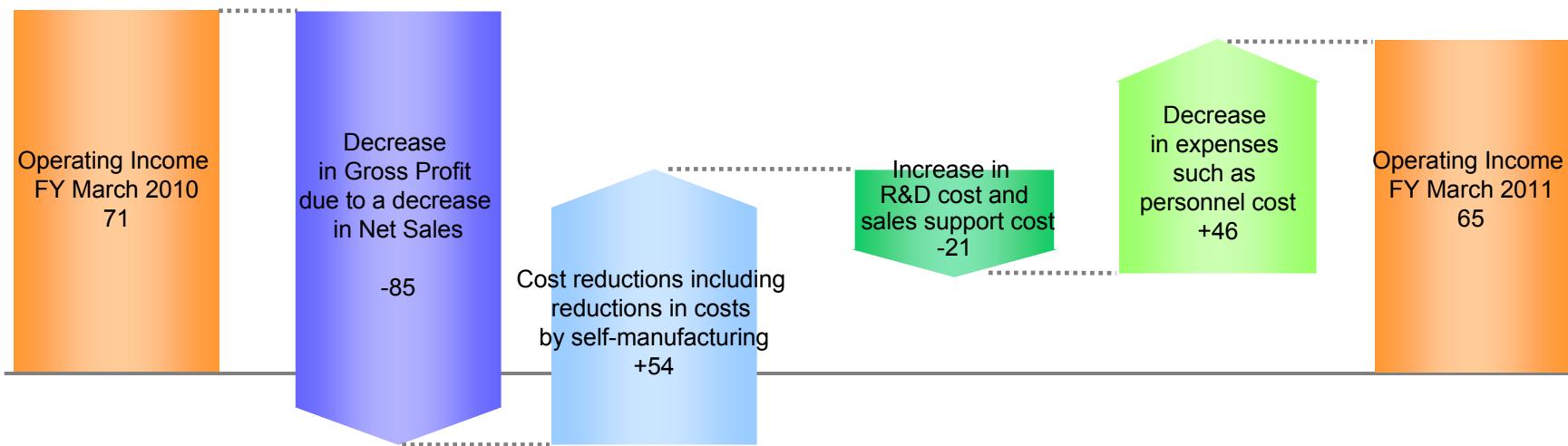
[Breakdown of Operating Income]

Decrease in Gross Profit -30

Decrease in SG&A expenses

+25

(Unit: 100million yen/
corresponding period of
the previous fiscal year.)



Elements for the Decrease in Net Sales for FY March 2011

	Full year for FY March 2011		First half for FY March 2011		Second half for FY March 2011	
	Net Sales	YOY Change	Net Sales	YOY Change	Net Sales	YOY Change
Net Sales Total	2,530	-181	1,165	-93	1,365	-88
System Services	735	-73	343	-31	393	-42
Support Services	540	-29	268	-21	271	-9
Outsourcing	284	-8	137	+7 (-)	147	-15
Netmarks Services	203	-18	94	-4	109	-13
Other Services	151	-4	70	-3	82	-1
Software	268	-13	103	-24	165	+11
Sales of Computers	261	-31	104	-17 (-)	157	-14
Rental of Computers	87	-5	46	+0	41	-6

* Arrows represent changes from first half to second half.
(-) indicates that there were extraordinary reasons.

Backlog at the End of FY March 2011

(100 million yen)

	End of FY March 2010		End of FY March 2011		YOY Change	
	Backlog	To be recognized as sales in a year	Backlog	To be recognized as sales in a year	Backlog	To be recognized as sales in a year
Backlog Total	1,882	954	1,862	920	-20	-33
System Services	171	167	136	132	-35	-35
Support Services	374	333	353	310	-21	-22
Outsourcing	1,030	226	1,105	251	+76	+25
Netmarks Services	68	39	83	75	+16	+36
Other Services	34	33	24	23	-10	-10
Software	99	73	84	65	-15	-8
Sales of Computers	11	11	23	23	+11	+11
Rental of Computers	96	71	53	41	-43	-30

Full-Year Earnings Forecast for FY March 2012

(100 million yen)

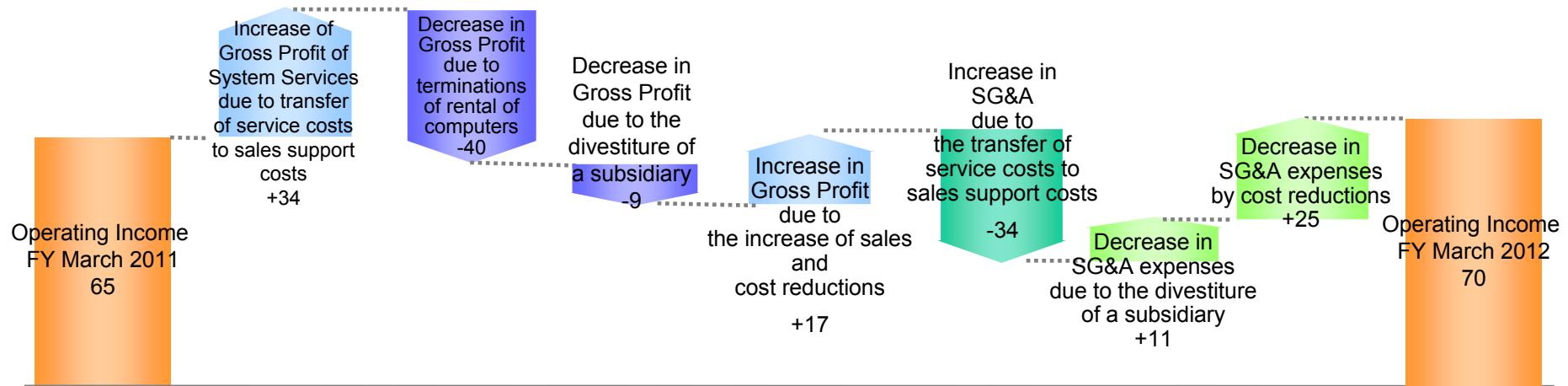
	FY March 2011		FY March 2012 Forecast		YOY Change	
	Amount	vs Net Sales	Amount	vs Net Sales	Amount	%
Net Sales	2,530	-	2,550	-	+20	+0.8%
Gross Profit	659	26.0%	661	25.9%	+2	+0.3%
SG&A Expenses	594	23.5%	591	23.2%	-3	-0.4%
Operating Income	65	2.6%	70	2.7%	+5	+7.2%
Ordinary Income	58	2.3%	63	2.5%	+5	+8.0%
Net Income	26	1.0%	32	1.3%	+6	+24.3%

[Breakdown of Operating Income]

Increase in Gross Profit +2

Decrease in SG&A expenses +3

(Unit: 100million yen/
corresponding period of
the previous fiscal year.)



Cash Flows and Balance Sheet

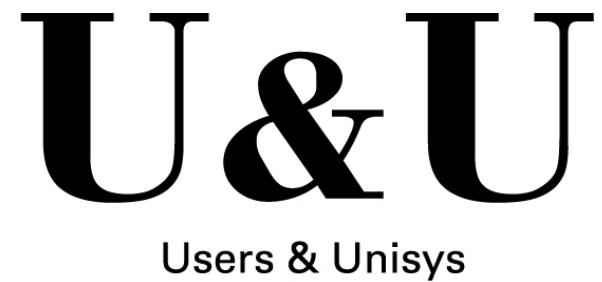
(100 million yen)

	FY March 2010	FY March 2011	YOY Change
Net Cash Provided by Operating Activities	145	217	+72
Net Cash Provided by Investing Activities	-147	-112	+35
Free Cash Flows	-2	105	+107

(100 million yen)

	End of FY March 2010	End of March 2011	YOY Change
Total Assets	2,181	2,073	-108
Liabilities	1,411	1,305	-106
Net Assets	769	768	-2
Cash and Deposits	255	304	+50
Interest Bearing Debts	818	789	-29
Net Interest Bearing Debts	564	485	-79
Shareholders' Equity Ratio	34.6%	36.4%	1.8pt
D / E Ratio	1.08	1.05	-0.03
Net D / E Ratio	0.75	0.64	-0.11

Net Interest-Bearing Debts = Interest-Bearing Debts - Cash & Deposits



Note: Forecasts in this document rely on judgments and assumptions based on information available at present, and are subject to changes in risks, uncertainties, economy and other factors that could cause actual results to be materially different from expectations. Information in this document is intended to provide further understanding of Nihon Unisys, and is not intended to solicit investment.