

Note) This is an English translation of Consolidated Financial Report prepared for readers' convenience. Should there be any inconsistency between the translation and the original Japanese text, the latter shall prevail.



Consolidated Financial Report for the First Quarter of Fiscal Year Ending March 31, 2025 [IFRS]

July 29, 2024

BIPROGY Inc.

Stock Listing:	Tokyo Stock Exchange, Prime Market
Stock Code:	8056
URL:	https://www.biprogy.com/e/
Representative:	Noboru Saito, Representative Director, President & CEO
Scheduled Starting Date for Dividend Payment:	—
Earnings Supplementary Explanatory Documents:	yes
Earnings Results Briefing:	yes (for institutional investors and analysts)

(Amounts are rounded down to the nearest million yen.)

1. Consolidated Financial Results for FY2025 Q1(from April 1, 2024 to June 30, 2024)

(1) Consolidated Results of Operations

(Percentage below represents increase (decrease) from previous year)

	Revenue		Operating profit		Profit before tax		Profit attributable to owners of parent		Comprehensive income	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
FY2025 Q1	88,352	10.6	6,578	12.8	7,129	10.8	4,892	12.1	5,481	(20.6)
FY2024 Q1	79,854	13.2	5,829	22.0	6,434	10.4	4,365	11.4	6,903	217.8

(Note) Adjusted operating profit FY2025 Q1 : 6,326 Million Yen (9.7%) FY2024 Q1 : 5,767 Million Yen (21.1%)

Adjusted operating profit is the result obtained after deducting cost of sales and selling, general and administrative expenses from revenue.

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
FY2025 Q1	48.66	48.54
FY2024 Q1	43.44	43.32

(2) Consolidated Financial Position

	Total assets	Total equity	Equity attributable to owners of parent	Ratio of owners' equity to gross assets
	Millions of Yen	Millions of Yen	Millions of Yen	%
FY2025 Q1	296,819	168,188	166,381	56.1%
FY2024	314,219	168,314	166,423	53.0%

2. Dividends

	Dividends Per Share				
	End of Q1	End of Q2	End of Q3	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
FY2024	—	45.00	—	55.00	100.00
FY2025	—				
FY2025 (Forecast)		50.00	—	50.00	100.00

(Note) Revisions to the latest forecast of dividends: No

3. Consolidated Earnings Forecast for FY2025(from April 1, 2024 to March 31, 2025)

(Percentage below represents increase (decrease) from previous year)

	Revenue		Operating profit		Profit before tax		Profit attributable to owners of parent		Basic earnings per share
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
FY2025	385,000	4.0	35,500	6.6	35,500	3.9	24,500	(3.0)	243.72

(Note1) Revisions to the latest forecast of consolidated earnings: No

(Note2) Adjusted operating profit (Full Year) 35,000 Million Yen (3.5%)

* Notes

(1) Significant changes in the scope of consolidation during the period : No

(2) Changes in accounting policies and accounting estimates

1. Changes in accounting policies required by IFRS : Yes
2. Changes in accounting policies due to other reasons : No
3. Changes in accounting estimates : No

Note: For details, please refer to “2. Condensed Quarterly Consolidated Financial Statements and Material Notes, (5) Notes about Condensed Quarterly Consolidated Financial Statements (Change in Material Accounting Policies)” on page 13.

(3) Number of shares outstanding (common stock)

(shares)

1. Total number of issued shares at the end of the period
(including treasury shares)

FY2025 Q1	109,663,524	FY2024	109,663,524
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2. Number of treasury shares at the end of the period

FY2025 Q1	9,102,271	FY2024	9,101,382
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3. Average number of shares outstanding (during the period)

FY2025 Q1	100,563,520	FY2024 Q1	100,501,483
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* Review of the Japanese-language originals of the attached Condensed Quarterly Financial Statements by certified public accountants or an audit firm : No

* Comments regarding appropriate usage of earnings forecast, and other special notes

The forward-looking statements such as earnings forecasts contained in this document are based on the information currently available to the Company and certain assumptions which are regarded as legitimate. The Company makes no warranty as to the achievability of what is described in the statements. Actual results may differ from these forecasts due to various factors.

(Appendix)

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1. 【Results of Business Operations and Financial Conditions】

(1) Summary of Business Operations

For the first quarter of the fiscal year ending March 31, 2025, the Japanese economy continued to show signs of gradual recovery partly based upon companies resuming capital investments.

We have continuously seen companies showing strong investment interests mainly in the field of digital transformation (DX) in the information services industry.

Investments in software products in the fiscal year under review are expected to increase compared with the previous fiscal year, according to the Tankan Survey by Bank of Japan (BOJ) in June.

On the other hand, we are aware of the downturn in the overseas economies exerting downward pressure upon the domestic economy. Furthermore, we foresee price increases and fluctuations in the financial and capital market likely impacting companies' investment appetites in the future.

In this environment, we have established the “Management Policies (2024-2026)” with an eye on realizing the “Vision 2030.”^{Note 1}

We have set forth the basic policies to: increase corporate value by establishing a sustainable business portfolio; optimize an allocation of management resources; and strengthen the Group's management base. We will attempt to enhance business through core businesses (the existing revenue sources) in tandem with growth businesses (the new foundations of revenue).

We aim to become a 1-trillion-yen corporate group by creating both social and economic value and by being a company that the market and customers want to work with to resolve social issues.

Pursuant to the management policies, we have defined five focus areas in the core business: Financial, Retail, Energy, Mobility, OT Infrastructure^{Note 2} where we can utilize our excellent customer base and our thorough operational and customer knowledge. In the Financial focus area among the focus areas, we enabled a new core system mainly based upon BankVision® on Azure for the Saikyo Bank, Ltd. (hereinafter referred to as “Saikyo Bank”) in May 2024. (BankVision® on Azure is an open core-banking system through the use of a public cloud service.)

BankVision, “full-banking” system based on the Windows platform has been used by many financial institutions including regional banks. The system now serves its 11 th customer, Saikyo Bank.

BANK FIT-NE®, next-generation system for bank branch offices and Resonatex®, open API platform began to serve the Saikyo Bank, Ltd., in collaboration with BankVision.

The solutions enable the bank to reduce cumbersome procedures that customers are faced with at branch offices, improve productivity through reducing administrative duties, and benefit from seamless connections with a variety of services.

In the future, we will enhance and sophisticate system functions conducive to enabling IT strategies of offense and defense at the financial institutions, the BankVision users, in addition to the existing initiatives related to BankVision on Azure.

We have set forth the three areas, Market Development, Business Development and Global Initiatives for growth businesses. This is in line with our aiming to establish new revenue bases and provide value.

Our business development initiatives are exemplified by our beginning business collaboration with the Shoko Chukin Bank, Ltd., as part of initiatives for regional revitalization, with an aim to promote DX at small and medium-sized companies.

Enhancing the value of small and medium-sized companies through promoting DX attempts is critical in light of benefiting the entire regions or even the entire nation.

This collaboration will enable the both companies to clarify issues and solutions in light of DX achievements at small and medium-sized enterprises and escorting SMEs from implementing necessary measures to seeing the measures taking root through providing support. The aim is to work side by side with SMEs and grow SMEs partly through improving business efficiency and productivity at SMEs and even transforming their business models.

Our Global Initiatives attempts are exemplified through Nexus System Resources Co., Ltd. becoming our consolidated subsidiary in June 2024. The SAP solution provider in Thailand will be conducive to enhancing our business in the ASEAN area.

Nexus System Resources Co., Ltd. has thus joined Axxis Consulting Pte. Ltd. (providing SAP consulting services in Singapore) and AFON IT Pte. Ltd. (providing ERP services in Singapore of our group). Through them, we will furthermore enhance and strengthen our ERP services arrangements in the ASEAN area as well as support customers in making attempts of overseas business development and DX attempts at their local entities.

We will strengthen the market competitiveness of our group as indicated in the Management Policies (2024-2026) through: promoting human resources strategy, technical strategy, investment strategy, and financial strategy, in collaboration with the business strategies; strengthening management resources such as human resources; and enabling strategic allocations. Furthermore, we will monitor changes in the environments at home and abroad on our radar; evolve value chains among the companies of the group; and coordinate the companies of our group. This will enable us to attempt to increase the value that we provide to customers.

We will work on efforts to achieve as indicated in the Management Policies (2024-2026), with an eye on enabling the Vision 2030.

(Notes)

1. For more information on Vision 2030, and the Management Policies (2024-2026), please refer to the Group's web page below.
https://www.biprogy.com/e/about/management_policy.html
2. OT is an abbreviation of Operational Technology. It refers to information system platform that supports design and manufacture processes mainly for factories and plants.
3. Names of companies or products herein described are trademarks or registered trademarks of their respective organizations.

For the first quarter of the fiscal year ending March 31, 2025, customers continuously showed strong interests in DX investment. Revenue growth was enabled mainly by product sales and outsourcing. It amounted to ¥88,352 million, an increase of ¥8,498 million or 10.6% compared with the same period of the previous fiscal year.

Gross profit was driven by the revenue increase. It absorbed an increase in SG&A costs mainly composed of temporary costs such as those for renewing core systems. As a result, operating income was ¥6,578 million, an increase of ¥748 million or 12.8% on a year-over-year basis.

Profit attributable to owners of parent was ¥4,892 million, an increase of ¥527 million or 12.1 % compared with the first quarter of the previous fiscal year.

Adjusted operating profit* that is used by the Company group as an index for managing performance was ¥6,326 million, up by ¥558 million or 9.7 % on a year-over-year basis.

(*) Adjusted operating profit is the result obtained after deducting cost of sales and selling, general and administrative expenses from revenue.

(2) Summary of Financial Conditions

① Summary of Assets, Liabilities and Equity

In the first quarter of the fiscal year under review, partly due to a decrease in trade receivables, total assets were ¥296,819 million, a decrease of ¥17,399 million compared with the end of the previous fiscal year.

Liabilities were ¥128,631 million, a ¥17,274 million decrease from the end of the previous fiscal year, partly due to a decrease in trade payables.

Equity was ¥168,188 million. Ratio of owners' equity to gross assets was 56.1%, up by 3.1 pts. from the end of the previous fiscal year.

② Summary of Cash Flows

Cash and cash equivalents at the end of the first quarter of the fiscal year under review were ¥60,961 million, an increase of ¥1,698 million compared with the end of the previous fiscal year. The cash flow situations and relevant factors are stated below.

(Cash flows from operating activities)

Net cash provided by operating activities totaled ¥12,488 million (a decrease of ¥2,076 million in proceeds compared with compared with the same quarter of the previous fiscal year).

This reflects proceeds of ¥7,129 million in profit before income taxes, the elements of increasing the proceeds and the elements of decreasing the proceeds.

The factors increasing proceeds include ¥4,617 million in depreciation and amortization, non-cash expenses, and a decrease of ¥29,686 million in trade and other receivables.

The factors decreasing the proceeds include a decrease of ¥10,281 million in trade and other payables.

(Cash flows from investing activities)

Net cash used in investing activities was ¥3,215 million (an increase of ¥1,090 million in expenditures compared with the previous period).

This includes: expenditures of ¥703 million as a result of purchasing property, plant and equipment such as computers for business activities, and expenditures of ¥2,047 million due to the acquisitions of intangible assets such as the investments in software for outsourcing.

(Cash flows from financing activities)

Net cash used in the financing activities was ¥7,661 million (an increase of ¥1,391 million in expenditures from the previous period). This expenditure includes ¥2,343 million repayments of lease liabilities and dividends payment of ¥5,468 million.

(3) Comments on the Consolidated Earnings Forecasts and Other Forecasts

The performance forecast on a consolidated basis has not been revised since it was announced on April 30, 2024.

2. Condensed Quarterly Consolidated Financial Statements and Material Notes

(1) Condensed Quarterly Consolidated Statements of Financial Position

(Millions of Yen)

	FY2024	FY2025 Q1
	(As of March 31, 2024)	(As of June 30, 2024)
Assets		
Current assets		
Cash and cash equivalents	59,263	60,961
Trade and other receivables	87,449	57,850
Contract assets	10,799	12,711
Inventories	13,015	15,965
Other financial assets	1,214	1,398
Other current assets	16,172	19,597
Total current assets	187,914	168,484
Non-current assets		
Property, plant and equipment	13,486	13,432
Right-of-use assets	13,438	11,938
Goodwill	1,926	2,361
Intangible assets	31,212	31,438
Investments accounted for using equity method	5,691	5,808
Other financial assets	41,944	43,064
Deferred tax assets	8,844	8,414
Retirement benefit asset	2,584	2,593
Other non-current assets	7,176	9,281
Total non-current assets	126,304	128,334
Total assets	314,219	296,819

(Millions of Yen)

	FY2024	FY2025 Q1
	(As of March 31, 2024)	(As of June 30, 2024)
Liabilities and equity		
Liabilities		
Current liabilities		
Trade and other payables	33,225	23,006
Contract liabilities	25,781	33,137
Borrowings	6,600	6,599
Lease liabilities	8,584	8,347
Other financial liabilities	2,893	4,946
Income taxes payable	7,815	1,912
Provisions	609	615
Other current liabilities	26,954	17,942
Total current liabilities	112,464	96,508
Non-current liabilities		
Borrowings	14,125	14,130
Lease liabilities	6,235	4,927
Other financial liabilities	207	432
Retirement benefit liability	7,606	7,365
Provisions	4,942	4,906
Deferred tax liabilities	323	360
Other non-current liabilities	1	—
Total non-current liabilities	33,440	32,122
Total liabilities	145,905	128,631
Equity		
Share capital	5,483	5,483
Capital surplus	15,004	15,005
Treasury shares	(13,226)	(13,219)
Other components of equity	8,556	9,182
Retained earnings	150,605	149,930
Total equity attributable to owners of parent	166,423	166,381
Non-controlling interests	1,890	1,806
Total equity	168,314	168,188
Total liabilities and equity	314,219	296,819

(2) Condensed Quarterly Consolidated Statements of Profit or Loss and Comprehensive Income

(Condensed Quarterly Consolidated Statements of Profit or Loss)

	(Millions of Yen)	
	FY2024 Q1 (Three months ended June 30, 2023)	FY2025 Q1 (Three months ended June 30, 2024)
Revenue	79,854	88,352
Cost of sales	59,451	66,715
Gross profit	20,402	21,636
Selling, general and administrative expenses	14,634	15,310
Share of profit (loss) of investments accounted for using equity method	133	214
Other income	18	67
Other expenses	90	30
Operating profit	5,829	6,578
Finance income	645	600
Finance costs	39	48
Profit before tax	6,434	7,129
Income tax expense	2,027	2,245
Profit	4,407	4,883
Profit attributable to		
Owners of parent	4,365	4,892
Non-controlling interests	41	(9)
Profit	4,407	4,883
Earnings per share		
Basic earnings per share (Yen)	43.44	48.66
Diluted earnings per share (Yen)	43.32	48.54

(Condensed Quarterly Consolidated Statements of Comprehensive Income)

(Millions of Yen)

	FY2024 Q1 (Three months ended June 30, 2023)	FY2025 Q1 (Three months ended June 30, 2024)
Profit	4,407	4,883
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Net change in fair value of equity instruments designated as measured at fair value through other comprehensive income	2,415	362
Total of items that will not be reclassified to profit or loss	2,415	362
Items that may be reclassified to profit or loss		
Exchange differences on translation of foreign operations	41	150
Share of other comprehensive income of investments accounted for using equity method	37	84
Total of items that may be reclassified to profit or loss	79	235
Other comprehensive income, net of tax	2,495	597
Comprehensive income	6,903	5,481
Comprehensive income attributable to		
Owners of parent	6,861	5,484
Non-controlling interests	41	(2)
Comprehensive income	6,903	5,481

(3) Condensed Quarterly Consolidated Statements of Changes in Equity
FY2024 Q1 (Three months ended June 30, 2023)

(Millions of Yen)

	Equity attributable to owners of parent					
	Share capital	Capital surplus	Treasury shares	Other components of equity		
				Financial assets measured at fair value through other comprehensive income	Share acquisition rights	Share of other comprehensive income of investments accounted for using equity method
As of April 1, 2023	5,483	14,955	(13,315)	7,447	456	18
Profit						
Other comprehensive income				2,415		37
Comprehensive income	—	—	—	2,415	—	37
Dividends of surplus						
Purchase of treasury shares			(0)			
Disposal of treasury shares		(0)	1		(1)	
Obtaining of control of subsidiaries						
Transfer from other components of equity to retained earnings				(737)		
Other						
Total transactions with owners	—	(0)	1	(737)	(1)	—
As of June 30, 2023	5,483	14,955	(13,314)	9,126	454	55

	Equity attributable to owners of parent					
	Other components of equity				Non-controlling interests	Total equity
	Exchange differences on translation of foreign operations	Total	Retained earnings	Total		
As of April 1, 2023	381	8,302	124,460	139,887	1,710	141,597
Profit			4,365	4,365	41	4,407
Other comprehensive income	41	2,495		2,495		2,495
Comprehensive income	41	2,495	4,365	6,861	41	6,903
Dividends of surplus			(4,020)	(4,020)	(145)	(4,165)
Purchase of treasury shares				(0)		(0)
Disposal of treasury shares		(1)		0		0
Obtaining of control of subsidiaries					136	136
Transfer from other components of equity to retained earnings		(737)	737			—
Other			(2)	(2)		(2)
Total transactions with owners	—	(738)	(3,285)	(4,022)	(8)	(4,031)
As of June 30, 2023	422	10,059	125,541	142,725	1,744	144,470

	Equity attributable to owners of parent					
	Share capital	Capital surplus	Treasury shares	Other components of equity		
				Financial assets measured at fair value through other comprehensive income	Share acquisition rights	Share of other comprehensive income of investments accounted for using equity method
As of April 1, 2024	5,483	15,004	(13,226)	7,383	413	104
Profit						
Other comprehensive income				362		84
Comprehensive income	—	—	—	362	—	84
Dividends of surplus						
Purchase of treasury shares			(0)			
Disposal of treasury shares		0	7		(8)	
Obtaining of control of subsidiaries						
Transfer from other components of equity to retained earnings				42		
Other						
Total transactions with owners	—	0	7	42	(8)	—
As of June 30, 2024	5,483	15,005	(13,219)	7,788	405	189

	Equity attributable to owners of parent					
	Other components of equity					
	Exchange differences on translation of foreign operations	Total	Retained earnings	Total	Non-controlling interests	Total equity
As of April 1, 2024	655	8,556	150,605	166,423	1,890	168,314
Profit			4,892	4,892	(9)	4,883
Other comprehensive income	144	591		591	6	597
Comprehensive income	144	591	4,892	5,484	(2)	5,481
Dividends of surplus			(5,530)	(5,530)	(148)	(5,679)
Purchase of treasury shares				(0)		(0)
Disposal of treasury shares		(8)		0		0
Obtaining of control of subsidiaries					67	67
Transfer from other components of equity to retained earnings		42	(42)			—
Other			5	5		5
Total transactions with owners	—	34	(5,568)	(5,525)	(81)	(5,607)
As of June 30, 2024	799	9,182	149,930	166,381	1,806	168,188

(4) Condensed Quarterly Consolidated Statements of Cash Flows

(Millions of Yen)

	FY2024 Q1 (Three months ended June 30, 2023)	FY2025 Q1 (Three months ended June 30, 2024)
Cash flows from operating activities		
Profit before tax	6,434	7,129
Depreciation and amortization	4,359	4,617
Impairment losses	1	28
Interest and dividend income	(209)	(228)
Interest expenses	36	39
Share of loss (profit) of investments accounted for using equity method	(133)	(214)
Decrease (increase) in trade and other receivables	26,598	29,686
Decrease (increase) in contract assets	755	(1,911)
Decrease (increase) in inventories	(2,694)	(2,948)
Increase (decrease) in trade and other payables	(8,830)	(10,281)
Increase (decrease) in contract liabilities	5,875	7,058
Increase or decrease in retirement benefit asset or liability	(346)	(276)
Other	(12,009)	(13,110)
Subtotal	19,836	19,588
Interest and dividends received	211	253
Interest paid	(25)	(28)
Income taxes paid	(5,456)	(7,324)
Net cash provided by (used in) operating activities	14,565	12,488
Cash flows from investing activities		
Purchase of property, plant and equipment	(537)	(703)
Proceeds from sale of property, plant and equipment	—	1
Purchase of intangible assets	(2,781)	(2,047)
Purchase of investment securities	(761)	(399)
Proceeds from sale of investment securities	2,888	—
Payments for acquisition of subsidiaries	(930)	(140)
Purchase of investments accounted for using equity method	(4)	—
Other	1	72
Net cash provided by (used in) investing activities	(2,125)	(3,215)

(Millions of Yen)

	FY2024 Q1 (Three months ended June 30, 2023)	FY2025 Q1 (Three months ended June 30, 2024)
Cash flows from financing activities		
Repayments of lease liabilities	(2,192)	(2,343)
Dividends paid	(3,967)	(5,468)
Dividends paid to non-controlling interests	(145)	(148)
Other	36	299
Net cash provided by (used in) financing activities	(6,269)	(7,661)
Effect of exchange rate changes on cash and cash equivalents	15	86
Net increase (decrease) in cash and cash equivalents	6,186	1,698
Cash and cash equivalents at beginning of period	43,645	59,263
Cash and cash equivalents at end of period	49,831	60,961

(5) Notes about Condensed Quarterly Consolidated Financial Statements

(Notes on Going Concern Assumption)

None applicable

(Change in Material Accounting Policies)

The material accounting policies adopted for the Condensed Quarterly Consolidated Financial Statements are the same as those for the Consolidated Financial Statements for the fiscal year ended March 31, 2024, except for the following standard.

The income taxes for the first quarter of the fiscal year ending March 31, 2025 are calculated based on the estimated annual effective tax rate.

Standard Document	Standard Name	New and Revision Contents
IFRS 16	Lease	Clarify accounting after the date of the transaction for a sale and leaseback

There was no material impact on the Condensed Quarterly Consolidated Financial Statements for the first quarter resulting from the adoption of the standard above.

(Segment Information and Others)

(1) Overview of reportable segments

The reportable segments of the Company are those among the constituent units of the Company for which separate financial statements can be obtained and which are regularly examined by the Board of Directors for decisions on the allocation of management resources and for assessing business performance.

By fully harnessing the collective capabilities of the Group, the Company provides comprehensive IT solution services, from identifying customers' management issues to providing solutions to them.

The Company's operations therefore consist of segments composed of products and services that constitute our IT solution services.

We have five reportable segments: System Services, Support Services, Outsourcing, Software, and Hardware.

Details of the reportable segments are as follows:

- System Services: Software contract development business, system engineer services, and consulting
- Support Services: Software and hardware maintenance, installation support and related services
- Outsourcing: System operation by contract, and related services
- Software: Provision of software based on software license agreements
- Hardware: Provision of hardware partly based on equipment sales agreements

(2) Information about performance by reportable segment

FY2024 Q1 (Three months ended June 30, 2023)

	Reportable segment						Other (Note 1)	Total	Adjustment (Note 2)	(Million Yen) Amount recorded in the consolidated financial statements
	System Services	Support Services	Out sourcing	Software	Hardware	Total				
Revenue	28,086	12,718	18,616	7,796	10,076	77,295	2,558	79,854	—	79,854
Segment profits (Note 3)	9,690	3,872	4,024	422	1,806	19,816	585	20,402	(14,634)	5,767
Share of profit (loss) of investments accounted for using equity method										133
Other income										18
Other expense										90
Operating profit										5,829
Finance income										645
Finance costs										39
Profit before tax										6,434

(Note)

1. The Other category is a business segment that is not included in the reportable segments. It includes network services and installation.
2. The adjustment to segment profits represents selling, general and administrative expenses that have not been distributed to each segment.
3. Segment profits are represented by adjusted operating profit which is the result of deducting cost of sales and selling, general and administrative expenses from revenue.

FY2025 Q1 (Three months ended June 30, 2024)

(Million Yen)

	Reportable segment						Other (Note 1)	Total	Adjustment (Note 2)	Amount recorded in the consolidated financial statements
	System Services	Support Services	Out sourcing	Software	Hardware	Total				
Revenue	28,438	13,686	21,432	9,629	12,537	85,723	2,628	88,352	—	88,352
Segment profits (Note 3)	9,362	4,541	4,014	762	2,356	21,036	600	21,636	(15,310)	6,326
Share of profit (loss) of investments accounted for using equity method										214
Other income										67
Other expense										30
Operating profit										6,578
Finance income										600
Finance costs										48
Profit before tax										7,129

(Note)

1. The Other category is a business segment that is not included in the reportable segments. It includes network services and installation.
2. The adjustment to segment profits represents selling, general and administrative expenses that have not been distributed to each segment.
3. Segment profits are represented by adjusted operating profit which is the result of deducting cost of sales and selling, general and administrative expenses from revenue.