

Consolidated Financial Report for the Second Quarter of Fiscal Year Ending March 31, 2012 [Japan GAAP]

November 1, 2011

Nihon Unisys, Ltd. Stock Listing: Stock Code: URL: Representative: Contact: TEL: Scheduled Submission Date for Quarterly Report: Scheduled Starting Date for Dividend Payment: Quarterly Earnings Supplementary Explanatory Documents: Quarterly Earnings Results Briefing Session:

Tokyo Stock Exchange 1st section 8056 http://www.unisys.co.jp/ Shigeru Kurokawa, President & CEO Katsuhiro Ohtomo, General Manager, Corporate Communications +81-3-5546-7404 November 14, 2011 December 6, 2011 Yes

Yes (for the media and analysts) (Amounts are rounded down to the nearest million yen.)

1. Consolidated Financial Results in FY2012 Q2 (from April 1, 2011 to September 30, 2011)

(1) Consolidated Results of Operations				(Percentage below represents increase (decrease) from the same period of previous year)						
		Net S	Net Sales		Net Sales Operating Income		Ordinary Income		Net Income	
		Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	
	FY2012 Q2	117,049	0.4	1,995	43.9	1,806	55.4	688	_	
	FY2011 Q2	116,531	(7.4)	1,386	(1.1)	1,162	(8.2)	(365)	—	

(Note) Comprehensive income FY2012 Q2: 638 Million Yen (—%) FY2011 Q2: (167) Million Yen (—%)

	Earnings Per Share	Diluted Earnings Per Share
	Yen	Yen
FY2012 Q2	7.33	—
FY2011 Q2	(3.82)	

(2) Consolidated Financial Position

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		Total Assets	Net Assets	Shareholders' Equity Ratio
		Millions of Yen	Millions of Yen	%
	FY2012 Q2	197,794	76,938	38.3
	FY2011	207,282	76,770	36.4
(R	eference) Shareholders' Equity	FY2012 Q2: 75,659 Million Ye	en FY2011: 75,514 Million Yen	

2. Dividends

			Dividends per Share		
(Date of Record)	End of Q1	End of Q2	End of Q3	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
FY2011	_	5.00	_	5.00	10.00
FY2012	_	5.00			[
FY2012 (Forecast)		_	_	5.00	10.00

(Note) Revision of the latest forecast of dividends: No.

3. Consolidated Earnings Forecast for FY2012 (from April 1, 2011 to March 31, 2012)

		Net S	ales	Operatin	g Income	Ordinary	y Income	Net In	icome	Earnings Per Share
ſ	EU0 040	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
	FY2012	255,000	0.8	7,000	7.2	6,300	8.0	3,200	24.3	34.05

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(Note) Revision of the latest forecast of consolidated earnings: No.

4. Others

- Change in the scope of consolidation (change of condition of significant consolidated subsidiaries) during this quarterly period: No (1) Excluded: - company (Company Name: -) New: - company (Company Name: -)
- (2) Adoption of accounting methods which are special for the preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and restatement of corrections
 - 1. Changes in accounting policies in association with revision in accounting standards: No 2. Other changes in accounting policies: Yes No
 - 3. Changes in accounting estimates:
 - 4. Restatement of corrections:
- (4) Number of shares outstanding (common stock)

				Shares
1. Number of shares outstanding (including treasury stock)	FY2012 Q2	109,663,524	FY2011	109,663,524
2. Number of shares of treasury stock	FY2012 Q2	15,683,751	FY2011	15,683,618
3. Average number of shares outstanding (during the period)	FY2012 Q2	93,979,841	FY2011 Q2	95,729,403

No

#Indication of quarterly review procedure implementation status

This quarterly earnings report is not subject to quarterly review procedures based upon the Financial Instruments and Exchange Act. Thus, at the time of disclosure of the financial results, the quarterly financial statement review procedures based upon the Financial Instruments and Exchange Act, have not been completed.

Comment regarding appropriate usage of earnings forecast, and other special notes

The forward-looking statements such as earnings forecasts contained in this document are based on the information currently available to us and certain assumptions which are regarded as legitimate. Actual results may differ from these forecasts due to various factors.

1. Qualitative Information on the Consolidated Operating Results for the Second Quarter of Fiscal Year Ending March 31, 2012

(1) Qualitative Information on the Consolidated Operating Results

During the second quarter of the fiscal year under review, amid the severe circumstances brought about by the Great East Japan Earthquake, the Japanese economy showed a trend towards recovery against the backdrop of rebuilding supply chains. Capital investments by companies are bottoming out, and while increased demand from restoration efforts can be expected, software investments in the information services market have generally been flat.

In the context of this environment, the Nihon Unisys group envisions a future where it is transformed into a service business company based on the management concept of "sharing values with our customers" ($U\&U^{\otimes}$: Users & Unisys). Thus, we have implemented our key initiatives of promoting and strengthening our Information and Communication Technology (ICT) business, enhancing those businesses with stable profitability, and reinforcing our corporate structure.

Specifically, in "U-Cloud[®]", the Cloud-type computing ICT service of our Group, we not only strengthened our lineup of services, but also promoted sales of services to create private Clouds, a program that was launched in the first quarter of this fiscal year. Furthermore, we continue to stabilize our profitability by strengthening the outsourcing business, share administrative work among the Group companies, and improve development productivity. In addition, we have launched new joint businesses such as the one that promotes the sales of a new type of gift card* at major convenience stores.

* This gift card only becomes valid after a monetary amount is credited to the card by the cashier at the time of purchase. Unlike conventional pre-paid cards, these cards hold no value until money is loaded to them. Therefore, there is no need to stock them or take inventory, and business transactions can be conducted efficiently without taking up much space.

With regard to the consolidated operating results for the second quarter of the fiscal year under review, the Group posted net sales of ¥117,049 million, up by ¥517 million or 0.4% compared with the same period of the previous fiscal year.

Concerning profit, partly due to our cost reduction efforts which decreased selling, general and administrative expenses, and partly due to increased net sales in outsourcing and Netmarks Services, operating income was \$1,995 million (up by 43.9% compared with the same period of the previous fiscal year). Ordinary income was \$1,806 million (up by 55.4% compared with the same period of the previous fiscal year). The Group posted a net income of \$688 million (compared with the net loss of \$365 million for the same period of the previous fiscal year).

(2) Qualitative Information on Consolidated Financial Position

Total assets were ¥197,794 million on a consolidated basis at the end of the second quarter of the fiscal year under review, down by ¥9,488 million from the end of the previous fiscal year, mainly due to a decline in accounts receivable-trade.

Total liabilities were ¥120,855 million at the end of the quarter under review, down by ¥9,656 million, compared with the end of the previous fiscal year, primarily due to a decrease in accounts payable-trade and repayments of loans payable.

Total net assets were ¥76,938 million at the end of the period. The shareholders' equity ratio was 38.3%, an improvement of 1.9 percentage points from the end of the previous fiscal year.

(Status of Cash Flows)

Cash and cash equivalents (hereinafter referred to as 'cash') amounted to ¥21,137 million at the end of the second quarter of the fiscal year under review, which is a ¥9,275 million drop since the end of the previous fiscal year.

Below is a cash flow statement including cash flow status and factors for the period under review.

(Cash flow from operating activities)

Net cash provided by operating activities in the fiscal year under review totaled \$1,173 million (a decrease of \$11,164 million from the same period of the previous fiscal year). This figure includes \$1,224 million in gain before income taxes and minority interests (up by \$1,291 million), as well as non-cash expenses including \$6,800 million in depreciation and amortization (up by \$78 million), a \$3,097 million decrease in notes and accounts receivable-trade (a decrease of \$17,129 million), a \$956 million decrease in notes and accounts payable-trade (down by \$6,643 million), \$1,992 million increase in inventories (up by \$414 million), and \$993 million increase in other provisions (down by \$1,696 million).

(Cash flow from investing activities)

Net cash used in investing activities was ¥5,081 million (down by ¥297 million compared with the same period of the previous fiscal year). This result mainly reflects the fact that we used ¥1,348 million (up by ¥3 million) to purchase property, plant and equipment such as computers for sales activities, and ¥3,749 million (down by ¥31 million) to purchase intangible assets mainly for the development of software for ICT services.

(Cash flow from financing activities)

Net cash used in financing activities during the fiscal year under review was ¥5,367 million (down by ¥2,395 million compared with the same period of the previous fiscal year). Factors contributing to this figure include ¥5,000 million in proceeds from long-term loans payable (an increase of ¥4,912 million), a ¥1,000 million net decrease in commercial paper (unchanged on a year-over-year basis), and the ¥8,665 million repayment of long-term loans payable (up by ¥3,116 million).

(3) Qualitative Information on Consolidated Financial Forecast

Our full-year consolidated performance forecast for the fiscal year under review that had been announced on July 29, 2011 was not revised.

2. Notes Regarding Summary Information (Others)

(1) Changes in accounting policies, changes in accounting estimates and restatement of corrections

(Changes in depreciation method)

The depreciation for computers for sales activities (computers for rental and outsourcing businesses) was previously calculated according to a non-linear method whereby the residual value falls to zero after 5 years of business-use. However, from this fiscal year under review, the straight-line method based on the useful business life of the computer has been adopted. The duration of depreciation to zero residual value is estimated to be 5 years, in principle.

Also, property, plant and equipment - excluding buildings that were acquired on and after April 1, 1998 and any lease assets - were depreciated according to the declining-balance method. (Note that facilities accompanying any buildings acquired on and after April 1, 1998, were depreciated according to the declining-balance method.) From this fiscal year, this method has been replaced by the straight-line method.

The changes above are based on the judgment that the straight-line method is more appropriate for the following reasons. Firstly, as a result of the fact that the enhancement efforts of our sales structure on our key initiative of "promoting and strengthening our ICT business" have almost been completed, it is expected that the proportion of computers used for outsourcing business will increase among the computers used for sales purposes. Secondly, their stable utilization for the duration of use is almost ensured. And thirdly, revenue is equally distributed over the course of the outsourcing contract period. Also, new key investments in other assets will focus on our ICT business which ensures continued stable earnings. Existing assets are expected to be utilized for the purpose of enhancing the business.

As a result of the changes above, operating income, ordinary income and income before income taxes and minority interests each increased by ¥ 56 million.

3. Consolidated Financial Statements

(1) Consolidated Balance Sheets

	EX2011	Millions of Yes
	FY2011 (As of March 31, 2011)	FY2012 Q2 (As of September 30, 2011)
ASSETS	(As of Watch 51, 2011)	(As of September 50, 2011)
Current assets		
Cash and deposits	30,413	21,137
Notes and accounts receivable-trade	59,254	56,156
Securities	21	,
Merchandise and finished goods	4,277	4,814
Work in process	2,645	4,069
Raw materials and supplies	145	176
Deferred tax assets	6,313	4,957
Others	10,125	12,918
Allowance for doubtful accounts	(252)	(262)
Total current assets	112,943	103,968
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	3,876	3,432
Machinery, equipment and vehicles, net	7,195	5,954
Others, net	4,108	4,688
Total property, plant and equipment	15,179	14,07
Intangible assets		
Goodwill	2,353	2,279
Software	23,560	22,832
Others	120	121
Total intangible assets	26,034	25,232
Investments and other assets		
Investment securities	13,203	12,885
Deferred tax assets	21,356	22,552
Prepaid pension cost	7,008	7,105
Others	12,019	12,389
Allowance for doubtful accounts	(463)	(415)
Total investments and other assets	53,124	54,517
Total non-current assets	94,338	93,825
Total assets	207,282	197,794

		Millions of Yer
	FY2011 (As of March 31, 2011)	FY2012 Q2 (As of September 30, 2011)
LIABILITIES	(115 01 1/14/01/01, 2011)	(15 01 September 50, 2011)
Current liabilities		
Notes and accounts payable-trade	18.934	17,978
Current portion of long-term loans payable	17.887	17,328
Commercial papers	13,000	12,000
Income taxes payable	1,858	370
Provision	880	1,880
Others	26,635	23,02
Total current liabilities	79,195	72,584
Non-current liabilities		
Bonds payable	20,000	20,000
Long-term loans payable	26,850	23,743
Deferred tax liabilities	706	78
Reserve for retirement benefits	854	86
Other provisions	62	9
Asset retirement obligations	1,274	1,28
Negative goodwill	23	1:
Others	1,544	1,472
Total non-current liabilities	51,316	48,27
Total liabilities	130,512	120,85
NET ASSETS		
Shareholders' equity		
Capital stock	5,483	5,483
Capital surplus	15,281	15,28
Retained earnings	75,808	76,020
Treasury stock	(19,360)	(19,360
Total shareholders' equity	77,212	77,43
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(1,716)	(1,745
Deferred gains (losses) on hedges	18	(27
Total accumulated other comprehensive income	(1,697)	(1,772
Subscription rights to shares	832	84
Minority interests	422	43
Total net assets	76,770	76,938
Total liabilities and net assets	207,282	197,794

(2) Consolidated Statements of Income and Statements of Comprehensive Income

(Consolidated Statements of Income)

		Millions of Yen
	FY2011 Q2 (Six months ended September 30, 2010)	FY2012 Q2 (Six months ended September 30, 2011)
Net sales	116,531	117,049
Cost of sales	85,496	86,365
Gross profit	31,035	30,683
Selling, general and administrative expenses	29,648	28,687
Operating Income	1,386	1,995
Non-operating income		
Interest income	46	41
Dividends income	108	175
Others	161	104
Total non-operating income	316	321
Non-operating expense		
Interest expenses	499	422
Others	40	88
Total non-operating expense	540	510
Ordinary Income	1,162	1,806
Extraordinary income		
Gain on sales of investment securities	6	18
Gain on reversal of subscription rights to shares	37	-
Adjustment to consumption taxes of prior period	27	-
Others	7	1
Total extraordinary income	78	20
Extraordinary loss		
Loss on sales and retirement of noncurrent assets	5	43
Impairment loss	-	247
Loss on valuation of investment securities	809	212
Loss on adjustment for applying accounting standard for asset retirement obligations	448	-
Provision of allowance for doubtful accounts	2	1
Others	41	96
Total extraordinary loss	1,307	601
Income (loss) before income taxes and minority interests	(67)	1,224
Income taxes-current	505	228
Income taxes-deferred	(77)	283
Total income taxes	428	512
Income (loss) before minority interests	(495)	712
Minority interests in income (loss)	(129)	24
Net income (loss)	(365)	688

(Consolidated Statements of Comprehensive Income)

		Millions of Yen
	FY2011 Q2 (Six months ended September 30, 2010)	FY2012 Q2 (Six months ended September 30, 2011)
Income (loss) before minority interests	(495)	712
Other comprehensive income		
Valuation difference on available-for-sale securities	414	(28)
Deferred gains (losses) on hedges	(86)	(45)
Share of other comprehensive income of associates accounted for using equity method	(0)	(0)
Total other comprehensive income	328	(74)
Comprehensive income	(167)	638
(Breakdown)		
Comprehensive income attributable to owners of the parent	(37)	614
Comprehensive income attributable to minority interests	(129)	24

(3) Consolidated Statements of Cash Flows

	FY2011 Q2 (Six months ended September 30, 2010)	Millions of Y FY2012 Q2 (Six months ended September 30, 2011)
Operating activities:		I i i
Gain (loss) before income taxes and minority interests	(67)	1,224
Depreciation and amortization	6,721	6,800
Impairment loss	-	247
Amortization of goodwill	121	74
Amortization of negative goodwill	(35)	(7
Loss on adjustment for changes of accounting standard for asset retirement obligations	448	-
Increase (decrease) in provision for retirement benefits	(28)	13
Increase (decrease) in allowance for loss on business restructuring	(1,588)	-
Increase (decrease) in other provisions	(702)	993
Interest and dividends income	(155)	(217
Interest expenses	499	422
Decrease (increase) in notes and accounts receivable - trade	20,227	3,097
Decrease (increase) in inventories	(1,578)	(1,992
Increase (decrease) in notes and accounts payable - trade	(7,599)	(956
Others	(2,553)	(6,439
Subtotal	13,710	3,261
Interest and dividends income received	157	218
Interest expenses paid	(514)	(438
Income taxes paid	(1,016)	(1,868
Net cash provided by operating activities	12,338	1,173
nvesting activities:		
Proceeds from sales of securities	30	20
Purchase of property, plant and equipment	(1,345)	(1,348
Proceeds from sales of property, plant and equipment	12	17
Purchase of intangible assets	(3,780)	(3,749
Purchase of investment securities	(353)	(2
Proceeds from sales of investment securities	45	43
Others	12	(63
Net cash used in investing activities	(5,379)	(5,081
Financing activities:		
Proceeds from long-term loans payable	87	5,000
Repayment of long-term loans payable	(5,549)	(8,665
Increase (decrease) in commercial papers	(1,000)	(1,000
Purchase of treasury stock	(875)	(0
Cash dividends paid	(239)	(468
Cash dividends paid to minority shareholders	(6)	(14
Others	(179)	(218
Net cash used in financing activities	(7,763)	(5,367
Effect of exchange rate change on cash and cash equivalents	-	-
Net increase (decrease) in cash and cash equivalents	(804)	(9,275
Cash and cash equivalents at beginning of period	25,461	30,413
Cash and cash equivalents at end of period	24,656	21,137

- (4) Notes concerning Going Concern Assumption Not applicable
- (5) Notes in the Event of Material Changes in amount of Shareholders' Equity Not applicable